

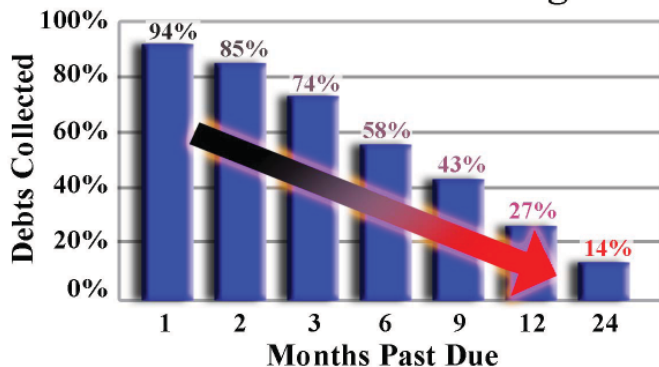
Preferred Member Kit



More Ways to Collect More Money

The chance you will be able to collect on a debt decreases dramatically over time, therefore costing you money each day you delay. RMS offers preferred customers the opportunity to experience the benefits of RMS quality collection services and expertise at a reduced price. Our Preferred Member Kit provides time-proven tools, instructions and training tips for collecting payments quickly and in full.

The Cost of Waiting



Collection Rates

All the packages noted below receive the complete set of tools available in our Preferred Member Kit that is detailed on the list to the right.

\$199 Preferred Member Package

- 20% rate on invoices dated less than one year old
- 33.33% on invoices dated over one year old
- 50% on collections of \$200 or less
- Flat fee of \$100 on collections of \$201-\$400

\$249 Preferred Member Package

- 14% on accounts 1-179 days past due
- 22% on accounts 180-279 days past due
- 30% on accounts 279-359 days past due
- 50%, or a minimum of \$40, for amounts collected below \$80

Attorney Services Collection Rates

- 27% on the first \$3,000 collected and 20% on amounts collected in excess of \$3,000

Preferred Member Kits Include:

- **Time chart** with instruction on which tools to use and when they are most effective
- **Reminder Labels** - 2 styles of labels ('Past Due' and 'Final Notice') designed to be used in succession to get your debtor's immediate attention
- **DebtScan™** - 24/7 Online access to our proprietary database of over 200,000 businesses to check for debtors already placed for collection - *Unlimited use for Preferred Members!*
- **DebtAlert® Collection Letters** - 3 Sets of our 3 letter series, each escalating the urgency of payment while simplifying the payment process. *Features the DebtAlert Guarantee.*

The DebtAlert® Guarantee*

*RMS will collect **twice** what you have paid for this program or we will send one of your debtors another complete set of letters at no charge!*

- **Collection Services** - Personal contact with the debtor, by RMS professionally trained collectors, using our time-proven processes for maximizing dollars collected - RMS also provides Attorney Collection and Bankruptcy Services
- **Special Reorder Option** - Only Preferred Members can order additional tools in whatever quantities you require

BONUS - each Preferred Member Kit includes a free copy of our 'Tips for Telephone Collectors' booklet. This is a great tool for teaching new collectors how to work efficiently and effectively, or as a refresher/guide for more experienced collectors. This item is only available to Preferred Members!

* This offer open to commercial accounts only and requires that all DebtAlert letters must have been mailed out as specified by RMS.

Contact us for more information:

RMS

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